

## COURSE SYLLABUS

<b>LAST REVIEW</b>	Fall 2022
<b>COURSE TITLE</b>	Business Law I
<b>COURSE NUMBER</b>	BUSN 0204
<b>DIVISION</b>	Math, Science, Business & Technology
<b>DEPARTMENT</b>	Math
<b>CIP CODE</b>	52.0201, 52.0305, 52.0401, 52.1401
<b>CREDIT HOURS</b>	3
<b>CONTACT HOURS/WEEK</b>	Class: 3
<b>PREREQUISITES</b>	Completion of READ 0092 with a C or better
<b>COURSE PLACEMENT</b>	Students must meet the correct placement measure for this course. Information may be found at: <a href="https://www.kckcc.edu/admissions/information/mandatory-evaluation-placement.html">https://www.kckcc.edu/admissions/information/mandatory-evaluation-placement.html</a>

### COURSE DESCRIPTION

This course introduces students to the organization and structure of the American legal system as it applies to business. Upon successful completion of this course, students should be able to identify potential legal problems in their businesses and recognize when to engage the services of an attorney. The application of legal ethics to business situations will be covered. The distinction between criminal law and civil tort law, and how to apply criminal law and civil law to factual situations involving businesses, will be taught. The common law will be applied to contracts. Concepts of real property, personal property, and intellectual property will be covered. The principles of agency, the different forms of business organizations, and employment law will be introduced.

**Effective Spring 2005, if you are a business major, you must have a "C" or better in all business courses to meet the requirements of the business degree program.**

### PROGRAM LEARNING OUTCOMES

#### Accounting AAS Program Learning Outcomes

3. Operating within the legal framework

Be able to use the Internal Revenue Code as it relates to individual income taxes and laws governing business operations.

4. Critical thinking in decision making

Demonstrate the ability to utilize critical and creative thinking in business, operational or capital decision making.

## 5. Technology and communication in business

Demonstrate the ability to communicate and utilize technology in a business environment

### **Administrative Office Professionals AAS Program Learning Outcomes**

1. Plan and collaborate with others in ways that contribute to the organization's goals.
2. Use Critical Thinking skills to analyze, prioritize, develop, write and create business documents.

### **Business Administration AAS Program Learning Outcomes**

#### 1. Problem Solving and Decision Making

Apply appropriate problem solving and decision-making skills.

#### 2. Writing Business Documents

Demonstrate proficiency in writing business documents.

#### 3. Organizational Impact

Describe how internal and external forces impact the various department within an organization, to include operations, finance, marketing, production and human resources.

#### 4. Legal Framework of Business

Demonstrate knowledge of the legal framework that regulates business activity dealing with elements of legally enforceable contracts.

#### 5. Ethical Responsibilities

Define the ethical responsibilities of business organizations and identify relevant ethical issues.

### **TEXTBOOKS**

<http://kckccbookstore.com/>

### **METHODS OF INSTRUCTION**

A variety of instructional methods may be used depending on content area. These include but are not limited to: lecture, multimedia, cooperative/collaborative learning, labs and demonstrations, projects and presentations, speeches, debates, panels, conferencing, performances, and learning experiences outside the classroom.

Methodology will be selected to best meet student needs.

### **COURSE OUTLINE**

#### I. Introduction to the American Legal System

- A. The Nature of Law
- B. The Resolution of Private Disputes
- C. Business and the Constitution
- D. Business Ethics, Corporate Social Responsibility, Corporate Governance and Critical Thinking
- E. Criminal Law and Procedure
- F. Intentional Torts

- G. Negligence and Strict Liability
- H. Introduction to Contracts
- I. The Agreement: Offer
- J. The Agreement: Acceptance
- K. Consideration
- L. Reality of Consent
- M. Capacity to Contract
- N. Illegality
- O. Writing
- P. Rights of Third Parties
- Q. Performance and Remedies
- R. Intellectual Property and Unfair Competition
- S. Personal Property and Bailments
- T. Real Property
- U. Landlord and Tenant
- V. The Agency Relationship
- W. Third Party Relations of the Principal and the Agent
- X. Introduction to Forms of Business and Formation of Partnership
- Y. Employment Law

### **COURSE LEARNING OUTCOMES**

Upon successful completion of this course, the student will be able to:

- A. Explain the structure and functions of the American legal system.
- B. Apply the principles of business ethics to business situations.
- C. Apply the legal elements and defenses for crimes, intentional torts, negligence, and strict liability to factual scenarios.
- D. Apply the principles of common law to relevant contracts.
- E. Distinguish personal property, real property and the primary types of intellectual property.
- F. Explain the principal-agency relationship as it relates to businesses.
- G. Identify the different forms of business organizations.
- H. Recognize employment law statutes that affect management of a business.

### **ASSESSMENT OF COURSE LEARNING OUTCOMES**

Student progress is evaluated through both formative and summative assessment methods. Specific details may be found in the instructor's course information document.

### **COLLEGE POLICIES AND PROCEDURES**

*Student Handbook*

<https://www.kckcc.edu/files/docs/student-resources/student-handbook-and-code-of-conduct.pdf>

*College Catalog*

<https://www.kckcc.edu/academics/catalog/index.html>

*College Policies and Statements*

<https://www.kckcc.edu/about/policies-statements/index.html>

*Accessibility and Accommodations*

<https://www.kckcc.edu/academics/resources/student-accessibility-support-services/index.html>.